

TILAK MAHARASHTRA VIDYAPEETH, PUNE
BACHELOR OF BUSINESS ADMINISTRATION (B.B.A.)
EXAMINATION: MAY - 2025
SEMESTER - III

Sub.: Organizational Behaviour - I (BBA15-313)

Date : 30/05/2025

Total Marks : 60

Time: 2.00 pm to 4.30pm

- Instructions:** 1) All questions are compulsory.
 2) Figures to the right indicate full marks.

Q. 1. Choose the most appropriate option. (05)

1. Organisational behavior is
 - a) An art
 - b) Science
 - c) None of the above
 - d) Both a & b
2. Which of the following factors affect organisational behaviour?
 - a) Technology
 - b) People
 - c) Environment
 - d) All of the above
3. According to the scientists of organisational behaviour, how are the organisations?
 - a) Dynamic and ever-changing
 - b) Researching
 - c) Processing
 - d) Static
4. Which of the following is most accurate concerning communication?
 - a) Most communication is verbal
 - b) Most communication is in the vertical direction
 - c) Understanding is necessary for communication to take place
 - d) Most communication is written
5. Which of the following factors should be positively addressed by modern-day managers to avoid negative outcomes?
 - a) Potential for higher employee turnover
 - b) Interpersonal conflicts
 - c) Increased innovation and creativity
 - d) Difficult communication

Q. 2. State True / False (05)

1. Personality is the combination of numerous characteristics and qualities that forms a distinctive character of an individual
 - a) True
 - b) False
2. Extroversion, openness to experience, agreeableness, emotional stability, and conscientious - they are the 5 traits of personality.
 - a) True
 - b) False
3. Promotion means encouraging people to action to achieve their targets
 - a) True
 - b) False
4. According to Maslow, wants or needs are something that human beings desires.
 - a) True
 - b) False
5. A successful manager always believes that Interpersonal skills are not that essential.
 - a) True
 - b) False

Q. 3. Write Short notes on (Any Three) (15)

1. Need and importance of Organisational behaviour
2. Ethics in decision making
3. Halo effect
4. Attitude
5. Job satisfaction

Q. 4. Answer in detail (Any Two)

(20)

1. What are the models of OB? Explain them in detail.
2. Define perception. Describe the link between perception and decision making.
3. Explain the Big 5 model in detail in your own words.
4. Elaborate the Maslow's theory of needs in detail.

Q. 5. Case study

(15)

A company was expanding its manufacturing operations from Swargate to Baner. They were setting a new plant at Baner. For this they wanted experienced employees at the new location, but employees were not ready to join the new location in the same amount. They wanted an increase in their salary. The company agrees for an increase in salary for only its travel expenses which were coming to 2000 per head. But employees wanted a rise of 10000 in salary. Nobody came to a final decision in 2 months. The company's expansion is on hold.

Questions :

1. What should the HR do in such a case?
 2. What should be the role of employees in this situation?
 3. Suggest a suitable title to this situation.
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