

TILAK MAHARASHTRA VIDYAPEETH, PUNE
BACHELOR OF BUSINESS ADMINISTRATION (B.B.A.)
EXAMINATION: DECEMBER - 2024
SEMESTER - III
Sub.: Organizational Behaviour - I (BBA15-313)

Date : 23/12/2024

Total Marks : 60

Time: 2.00 pm to 4.30pm

- Instructions:** 1) All questions are compulsory.
 2) Figures to the right indicate full marks.

Q. 1. Choose the most appropriate option. (05)

1. Which of the following statements about perception in decision making is true?
 - a) It has no impact on decision-making
 - b) Perception influences how employees interpret information and make judgments
 - c) Perception only affects leadership decisions
 - d) Perception only influences individual tasks, not group decisions
2. How does perception influence an individual's decision-making process?
 - a) Perception is irrelevant to decision-making
 - b) Perception shapes how individuals gather, interpret, and act on information
 - c) Perception only affects group decisions, not individual ones
 - d) Perception determines the overall outcome of decisions
3. How do ethical considerations impact decision-making in organizations?
 - a) They have no impact on decisions in most organizations
 - b) Ethical considerations are irrelevant to the final decision-making process
 - c) Ethical considerations ensure that decisions align with the organization's values and societal norms
 - d) Ethical considerations are only relevant when there are legal consequences
4. Which of the following is the correct order of Maslow's Hierarchy of Needs from lowest to highest?
 - a) Esteem → Safety → Physiological → Self-Actualization → Love/Belonging
 - b) Physiological → Safety → Love/Belonging → Esteem → Self-Actualization
 - c) Safety → Physiological → Self-Actualization → Love/Belonging → Esteem
 - d) Physiological → Love/Belonging → Esteem → Safety → Self-Actualization
5. Which of the following is an example of **physiological needs** in Maslow's Hierarchy?
 - a) Friendship and family
 - b) Personal growth and self-fulfillment
 - c) Food, water, and shelter
 - d) Job promotion and recognition

Q. 2. State True / False (05)

1. Maslow's Hierarchy of Needs suggests that a person can skip certain levels of needs if they are not necessary for their current situation.
 - a) True
 - b) False

HR to discuss his concerns, believing that his manager may be biased or unappreciative of his work. John's perception of being neglected grows stronger as he continues to notice small things that reinforce his feelings, such as not receiving feedback on his reports or not being included in certain discussions about the project's progress.

What John doesn't realize, however, is that Sarah is not deliberately ignoring him. She has been overwhelmed with the demands of other projects, tight deadlines, and a staffing shortage. Sarah is aware of John's contributions and deeply appreciates his hard work, but she simply hasn't had the time to provide the praise and recognition he expects. She is under pressure and has been focused on managing her team's workload and ensuring the overall success of the department.

This situation illustrates how John's perception of being neglected by his manager is a result of his own assumptions and not the reality of Sarah's intentions or actions. It highlights how a lack of communication and understanding can lead to false perceptions of neglect, which, if left unaddressed, can harm employee morale and relationships within the workplace.

Questions :

1. How has John's perception of being neglected affect his motivation and performance in the workplace?
 2. What role does communication play in John's perception of neglect, and how could improved communication between John and Sarah help resolve this issue?
 3. What are the potential consequences for Sarah and the team if John's perception of neglect is not addressed and how can Sarah effectively manages her team's needs despite her busy schedule?
-