

TILAK MAHARASHTRA VIDYAPEETH, PUNE
MASTER OF BUSINESS ADMINISTRATION (M.B.A.)
EXAMINATION: DECEMBER - 2024
SEMESTER - IV
Sub.: Leadership & Decision Making (MHRM407)

Date : 30/12/2024	Total Marks : 60	Time: 10.00am To 12.30 pm
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Instructions: 1) All questions are compulsory.
 2) Figures to the right indicate full marks.

- Q. 1. Write Short notes on (Any Three) (15)**
1. Bureaucratic Leadership
 2. Democratic Leadership
 3. Coercive Leadership
 4. Laissez Faire Leadership
 5. Autocratic Leadership
- Q. 2. Answer in detail (Any One) (10)**
1. Elaborate challenges in the Process of Decision Making.
 2. What Skills are required for appropriate Decision Making?
- Q. 3. Answer in detail (Any One) (10)**
1. Elaborate qualities of a Leader
 2. Emotional intelligence is essential for leaders as it has many advantages. Define 'emotional intelligence and highlight its significance.
- Q. 4. Answer in detail (Any One) (10)**
1. Describe SWOT Analysis
 2. Discuss importance of Ethics and Values in Decision making
- Q. 5. Case study (15)**
- You are the newly appointed CEO of a traditional brick-and-mortar retail chain facing declining sales and increasing competition from online retailers. Your mandate is to lead the company through a transformation to adapt to changing consumer preferences and digital trends. The board expects you to revitalize the brand, streamline operations, and drive growth in a challenging market environment.
- Questions:
1. As the new CEO, what leadership approach would you adopt to inspire employees and rally them behind the company's transformational goals?
 2. Identify and prioritize the key strategic initiatives you would implement to revitalize the retail chain and enhance its competitiveness.
 3. Discuss the potential resistance to change that you might encounter from employees and stakeholders. How would you address and overcome these challenges?