

TILAK MAHARASHTRA VIDYAPEETH, PUNE
MASTER OF BUSINESS ADMINISTRATION (M.B.A.)
EXAMINATION: DECEMBER- 2024
SEMESTER - I
Sub.: Organisational Behaviour (MBA105)

Date : 17/12/2024**Total Marks : 60****Time: 2.00pm to 4.30pm**

- Instructions:** 1) All questions are compulsory.
 2) Figures to the right indicate full marks.

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- Q. 1. Write Short notes on (Any Three) (15)**
1. Leader Vs Manager
 2. Qualities of a leader
 3. Factors affecting perception
 4. Maslow's need hierarchy theory
 5. Conflict Management
- Q. 2. Answer in detail (Any One) (10)**
1. What are the key principles and theories that underpin organizational behavior, and how can visual aids help illustrate these concepts effectively?
 2. What is a team, and what contributes to the effectiveness of teams?
- Q. 3. Answer in detail (Any One) (10)**
1. Discuss the characteristics and components that define successful teamwork.
 2. Why is it important to understand the concept of an organization and the role of organizational behavior in today's workplace?
- Q. 4. Answer in detail (Any One) (10)**
1. Discuss the various types of groups and give its importance.
 2. Define organisational behaviour and explain Nature and Characteristics.
- Q. 5. Case study (15)**
- In a medium-sized marketing company, the project team has been struggling with consistently missing deadlines, which has resulted in growing frustration among clients and a noticeable decline in overall performance. Team members frequently point fingers at each other for the delays, creating a blame culture and eroding trust. This lack of accountability is compounded by poor communication and minimal collaboration among the team, leading to inefficiencies and misaligned priorities. Despite the team leader's experience, they have been unable to effectively address the issues, either by fostering better communication or clarifying roles and expectations, which is further exacerbating the problem.
- Questions:**
1. Identify the main problem here.
 2. Will communication and trust help in building performance and motivation of the employees?
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